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CREW
commercial real estate women
DENVER
FEBRUARY 2010 NEWSLETTER

A Note from the President...

As we begin 2010, I want to thank you for renewing your CREW Denver membership and thank our corporate partners who have invested in CREW Denver again this year.



With a potentially challenging economic year ahead, it's time to take the recovery into our own hands, so I propose that we all participate in CREW Denver's own commercial real estate stimulus plan. It is not as complicated as the government's proposal and only requires a little time and energy. Here are the basics: (1) meet more people; (2) take time to get to know them and let them get to know you and your talents; (3) mentor and be mentored by a CREW Denver member; and (4) send business to a CREW Denver member. If we each take a little time to do these simple tasks, we'll find that CREW Denver members are hiring us as well.

In the next few newsletters and at our CREW Denver events, our board will help with ideas on how to accomplish these four basic tasks. Our website is being updated with all the activities and

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Mission Statement

The Mission of CREW Denver, a commercial real estate organization, is to create opportunities and resources that

meetings available. I am looking forward to working with each of you this year. Together we will build great things.

~ **Karen Samuels Jones**, 2010 CREW Denver President

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CREW Monthly Event Series presents...

The High Points of Low Income Housing Tax Credits (LIHTC) and Affordable Housing Development in Colorado

Tuesday, February 16, 2010

The Ritz-Carlton, Denver

1881 Curtis Street, Denver

11:15 am - 11:45 am Registration & Networking

11:45 am - 1:00 pm Program

Submitted by Courtney Ryan, Mortenson Construction

With the expectation of a slow economic recovery, interest in affordable housing projects may be gaining speed. Are you prepared with necessary market knowledge?

The LIHTC program was implemented by Congress in 1986 to provide the private market with an incentive to invest in affordable rental housing. The purpose was to encourage the construction and rehabilitation of low income rental housing by providing investor incentives in the form of federal income tax credits. Both individual and corporate investors may receive ten years of tax credits in return for investing equity capital into the development of eligible housing projects. Although seemingly complicated, numerous local housing and community development agencies are effectively using LIHTC program tax credits to increase the supply of affordable housing in our

promote leadership development, give access to national and local CREW resources, provide networking opportunities; enable market and deal flow information; affect public policy to further the vision of the organization; recognize success; promote individual and team accomplishments; and create opportunities to serve the community in which we live and work.

Upcoming Events

February 16

Monthly Luncheon Event:
The High Points of Low Income Housing Tax Credits and Affordable Housing Development in Colorado

February 19

UCREW: University of Colorado

February 25

UCREW: University of Denver

March 16

Monthly Breakfast Event

April 20

Monthly Luncheon Event:
Make the Most of Your Commercial Properties - Renovations Inside and Out

Calendar of Events

Newsletter Deadline:

The deadline to submit newsletter articles or website updates for April is **March 10, 2010**.

Please send requests to:

Melinda Lundquist
and
Beth Johnson

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communities. Join us to hear from the experts!

CREW Denver is pleased to present three speakers who are all very knowledgeable in the role that tax credits play in the affordable housing development throughout Colorado.

Tasha Weaver - Manager of Tax Credit Allocations at the Colorado Housing and Finance Authority. The Authority is the designated state allocating agency for Colorado and is responsible for designing and implementing the program in Colorado. Tasha is well known and respected, nationally, for her knowledge and expertise in the housing credit field.

Jennifer Erixon - President of Mercy Housing Colorado. Mercy Housing is a national organization that acquires and develops program-enriched housing for a variety of low-income populations, including families, seniors and people with special needs. Jennifer leads the organizations operations including oversight of affordable housing development, fund raising, and resident services.

Aaron Krasnow - Aaron Krasnow is the Investment Manager for RBC Capital Markets Tax Credit Equity Group where he insures appropriate underwriting and risk mitigation for multifamily apartment investments financed through the Low Income Housing Tax Credit Program. The Group is focused on affordable housing and community development, primarily through tax credit programs, and has invested more than \$2.7 billion of equity in 475 affordable and historic multi-family housing developments across the U.S. through December 2008. Aaron is, additionally, a member of of the Group's Developer Relations team supporting originations activity in the West Region.

These speakers represent three major components in the successful implementation of affordable housing development in Colorado.

**Early Registration Closed at 5:00 pm on February 12, 2010 -
Contact CREW Denver at 303-782-0166 for more information.**

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CREW Denver 2010 Committees

Get Involved! If you are interested in one of these committees, please contact the committee chair listed below:

Business Partner Service Committee
Heather Steffens - 303-237-0480

CREW Career Outreach
Suzanne Book - 720-904-4376
Terri Rithner - 303-292-7936

CREW Foundation Committee
Jacki Malone - 303-237-0480
Sarah Miller - 303-476-6642

Community Outreach
Lisa Kissler - 303-710-3593
Tonya Schloemer - 646-831-2372

Finance
Jennifer Luce - 303-347-5912

Golf
Beverly Rowland-720-904-4437
Julie Spencer -
720-382-1828

Membership/Networking
Sara Croot - 303-217-2267
Sumaya Vanderhorst - 303-634-2094

Newsletter/Communications/Website
Beth Johnson - 303-623-4500
Melinda Lundquist - 720-249-3539

Save up your unused bottles of shampoo & other toiletries!



CREW Denver Toiletries Drive to Benefit the Gathering Place Betsy's Cupboard

Submitted by Tonya Schloemer, E*TRADE FINANCIAL and Keely Downs, Franke Greenhouse List & Lippitt LLP

About the Gathering Place & Betsy's Cupboard: The Gathering Place exists to support women and children who are experiencing homelessness or poverty by providing a safe daytime refuge and resources for self-sufficiency. The Gathering Place is Denver's only daytime drop-in center for women and children who are experiencing homelessness and poverty in Denver. Betsy's Cupboard is the Gathering Place's emergency food and supply bank. The Gathering Place helps over 500 women each month that otherwise might not have enough food, hygiene products, or infant supplies.

During the months of January through March of 2010, the Community Outreach Committee will be accepting donations at CREW events to stock Betsy's Cupboard at the Gathering Place:

Personal Supplies include Deodorant*, Lotion*, Toothbrushes and toothpaste*, Tampons/Pads*, Shampoo and Conditioner*, Razors *, Hair Care Products, Denture - Polygrip/Efferdent*, plus Cosmetics for all skin colors. Clothing needs include New Socks* and Underwear* for Women and Children. Other items such as Tissues/Kleenex, Toilet paper* and Pedialyte*. (* indicates high-need items)

Donations will be accepted at the January, February, and March luncheons and breakfasts, as well as at the following two locations: Downtown at the office of Franke Greenhouse List & Lippitt, LLP located in the Granite Building, Second Floor, 1228 Fifteenth Street, Denver, Colorado 80202. South location is Antoine Du Chez Salon at Park Meadows, 9619 A East County Line Road Englewood, CO 80112.

Programs

Terri Odenweller - 303-335-6750

Courtney Ryan - 720-259-4823

Women of Influence Awards

Amy Hansen - 303-825-8400

Sheri McCann - 720-904-4481

2010 Board Meetings

CREW Denver Board meetings are open to all members.

Joint Board of Directors Meeting

DATE: February 24, 2010

TIME: 7:30 am - 9:00 am

LOCATION:

Mortenson Construction
1621 18th Street, Suite 400, Denver
ph: 720-259-4823

JOB BANK

Click Here to post your resumes on the CREW Network Career Center.

Employers: Contact crew@wmrdenver.com to announce open positions within your company.

Members:

Remember your access to job openings available at:
www.crewnetwork.org

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Thank You to our 2010 Sponsors

Platinum:

For more information on the Community Outreach Committee's effort to stock Betsy's Cupboard at the Gathering Place, please contact **Keely Downs** at kdowns@fgll-law.com or 720-377-0232 or visit the Gathering Place website on www.the-gatheringplace.org.

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Women's Bean Project Sale a Success

Submitted by Lisa Kissler, Catamount Constructors

The Community Outreach Committee thanks all CREW members who purchased bean gifts from the [Women's Bean Project](#) holiday gift sale. The event, held in conjunction with the CREW holiday breakfast on December 15, was held at the Ritz-Carlton, Denver. The Community Outreach Committee sold \$775 worth of bean products on behalf of the project.



women's
BEAN PROJECT

"It was definitely a success (from a sales perspective) and also a success because we were able to tell such a great group of women about the Bean Project," said the Director of Development & Marketing for Women's Bean Project Diana Lachiondo, who spoke at the breakfast.

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Jump star your career with help from some of the most successful women in commercial real estate!

UCREW Student Lunch

Perkins Coie, LLP - KeyBank Real Estate Capital

Gold:

Colorado Business Bank - Sound Environmental Strategies

Silver:

FirstBank - Franke Greenhouse List & Lippitt LLP -
First American Title Insurance Company -
BBVA Compass - Rothgerber Johnson & Lyons LLP

Premier:

Messner & Reeves, LLC - Isaacson Rosenbaum P.C. -
Kimball Office - Security Title Insurance Company -
U.S. Bank National Association -
Colorado Commercial Real Estate Professionals, LLC -
CHFA

Business:

Otten Johnson Robinson Neff + Ragonetti, P.C. -
Project One Integrated Services - Snell & Wilmer LLP -
Catamount Constructors - Fairfield and Woods, P.C. -
Chicago Title Insurance Company - Mortenson
Construction

Media:

Colorado Real Estate Journal

Interested in 2010 Sponsorship Opportunities??

Contact Heather Steffens 303-237-0480 or
Valerie Bromley
303-405-4187

Contact Us:

CREW Denver
1720 South Bellaire Street, Suite 110
Denver, CO 80222

Sessions

Submitted by Suzanne Book, KeyBank

CREW Network and CREW Denver, in cooperation with CREW Foundation and both the University of Colorado and University of Denver cordially invite you to be our guest at a special UCREW Student Lunch Session.

During the UCREW session, attendees will participate in roundtable discussions with leading women in law, brokerage, finance, development and more to learn first hand what it takes to achieve a rewarding career in commercial real estate. Come hear dynamic professional women talk about their careers and answer your questions. Pick up a Career Tip Sheets crafted by these women professionals on what it takes to enter into and be successful in various commercial real estate careers including: Appraisal Development, Architecture Environmental Engineer, Asset Management Finance, Brokerage Legal and Construction Title.

For more information or to register for one of these exciting UCREW Student Lunch Sessions, click below:

[UCREW University of Colorado - February 19, 2010](#)

[UCREW University of Denver - February 25, 2010](#)

Thank you to our UCREW Event Sponsors:

KeyBank

Project One Integrated Services

The Abo Group Sustainable Architecture

CCREPros

Moye White LLP

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Ph: (303) 782-0166

Fax: (303) 820-3844

Email: crew@wmrdenver.com

Web: www.CREWDenver.org

[Join the CREW Denver LinkedIn Group](#)

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[Join Our Mailing List!](#)

Thank You, KeyBank!

CREW Denver would like to express their gratitude to [KeyBank](#) for their support of the national CREW Careers program. [Key Foundation](#), a foundation funded by KeyCorp, has made a **\$15,000** contribution to CREW Foundation "in support of 2010 CREW Careers". KeyBank has been a critical partner in making this program successful for so many young girls and CREW members. Thank you!

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**SAVE THE
DATE:**
*6th Annual
Women Cook!*

Submitted by Tonya Schloemer, E*TRADE FINANCIAL

[Work Options for Women](#) is a unique nonprofit social enterprise that uses food to change lives. Founded in 1997, WOW helps women escape poverty through education and training. Our goal is to help every woman that walks through our doors move towards future self-sufficiency through employment in the food service industry. We believe that self-sufficient women form the cornerstone of a healthy, vibrant community. Given opportunities, skills and confidence, women not only improve their own lives, but the lives of their families - and then, family by family, they strengthen the fabric of a community.

WOW (Work Options for Women) will host its [6th Annual Women Cook! Dining for a Difference on Monday, May 3, 2010](#). Join women chefs from some of Denver's most notable restaurants for an evening of food, wine, and music. During the walk-around dinner each chef will serve signature small plates while guests meet and speak directly with them - possibly learning secret culinary techniques or

obtaining coveted recipes. The evening includes a silent auction and short program.

CREW Denver volunteers are needed for the Women Cook event to assist with hospitality and the silent auction. The CREW Denver Community Outreach Committee is looking for (12) volunteers on Monday, May 3, 2010 at 5:00pm. **If you are interested in volunteering with CREW Denver** please contact Tonya Schloemer at tonya.schloemer@etrade.com.

To make **reservations**, please go to Blacktiecolorado.com and **enter event code: womencook10**. For **corporate sponsorship** information, contact Dan Mondragon at 720-944-1920 or dan@workoptions.org.

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Introducing your the CREW Denver...

2010 BOARD OF DIRECTORS



PRESIDENT:
[Karen Samuels Jones](#)
Perkins Coie LLP



PAST PRESIDENT & CREW NETWORK DELEGATE:

[Beth O'Neill](#)
Planning Solutions



**PRESIDENT ELECT & CREW NETWORK
DELEGATE:**

[Tye Keliioholokai](#)

Kimball Office



CFO:

[Cyd Petre](#)

Colorado Business Bank



DIRECTOR OF MEMBERSHIP:

[Sara Croot](#)

BBVA Compass Bank



DIRECTOR OF COMMUNITY AFFAIRS:

[Angela Feddersen Heinze](#)

RNL Architecture



DIRECTOR OF COMMUNICATIONS:
[Jennifer L. Stenman](#)
Franke Greenhouse List & Lippitt LLP

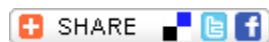


DIRECTOR OF EDUCATION:
[Gail Mead](#)
Colorado Commercial Real Estate Professionals LLC



DIRECTOR OF PROGRAMS:
[Tristin Gleason](#)
Project One Integrated Services

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